North American Peruvian Horse Association

BOARD OF DIRECTORS' MEETING - Conference Call December 20, 2006 7:30pm CST / 5:30pm PST

- 1. CALL TO ORDER Linda Virgin called the meeting to order at 7:35 p.m.
- **2. ATTENDANCE:** Linda Virgin, President, Terry Ellis, Jorge Galante, D. Joy Gould, Julia Meek, Larry Redman, Linda Virgin, and Donna Bearer

Guests: Don Taylor, Chairman Governing Council

3. APPROVAL OF MINUTES – Minutes of the November 3, 4, 5, 2006 were approved.

4. FINANCES

a. Select an Accountant – Donna Bearer
 After a brief review of the qualifications of accountants who provided a bid to provide a services a motion was made to select an accountant.

MOTION: It was approved to engage the services of the accounting firm of Auldridge, Mathews & von Tungein.

5. COMMUNICATIONS

a. BOD Decisions

MOTION: It was approved that the Executive Director will draft responses to communications that are directed to the Board, with the approval of the President. All communications under the auspices of the Board will be emailed to the Board.

MOTION: It was approved that the minutes of Board meetings will be posted in their entirety within ten business days of a Board meeting. Board members will be given three days from receipt of the minutes for approval.

b. **BOD Liaison to Committees** – this issue was tabled for further discussion at the next Board meeting.

c. List of Judges - Recent Posting

It appeared to Board members that the list on the website of current judges had changed. Donna Bearer explained that after discussion with Mimi Busk-Downey and Jo Ward, the list should be set up to better reflect the active judges in our breed and clarify the credentials of those on the list.

No one was removed from the list.

Interaction with the Governing Council – there was discussion about communication between the Board and Governing Council and that it may take some time to solidify the ways that information will flow back and forth.

6. GOVERNING COUNCIL REQUESTS

a. Amateur Performance

MOTION: It was approved that we retain the Amateur Performance classes at the National Show.

b. Regional Ch/Ch Requirements for Entering National Shows

MOTION: It was approved to have Champion of Champions of the current year's shows be allowed to advance to the Champion and Reserve Champion Class at the National Show.

c. Evening Performance

MOTION: It was approved that the National Show Committee make the decision on the Evening Performance based on the time availability.

d. **Poll for Number of Judges at 2007 National Show** – the decision to poll individuals who had shown in either of the prior two years was already in the mail prior to this request by the Governing Council. The results are an affirmation that there is a desire for one judge for the Performance Division and one judge for the Breeding Division. Polls Results:

	Single	Votes	Weighted Votes
One Judge:	3		35
Two Judge:	35		181
Three Judge	; 21		92

7. OTHER BOD DECISIONS

a. \$1,000.00 Charge for Show Program

After discussion with several individuals who are responsible for regional shows it was clear that this cost could not be bourn by the regional clubs.

MOTION: It was approved to reduce the fee to \$500.00.

b. Laureado Horses

MOTION: It was approved to return this issue to the rules committee for re-evaluation.

c. Gait Class

MOTION: It was approved to return this issue to the rules committee for re-evaluation.

8. OTHER ISSUES

- **a. MOTION:** It was approved that NAPHA engage the services of Joel Turner of the law firm Frost, Ben, and Todd to review the current registration application and membership application and advise.
- **b. REGISTRATION** Donna Bearer gave a report on the status of registrations
 - 1. NAPHA has handled 1,764 registrations and transfers in 2006. Of that number, there were 39 problems where fines or penalties were imposed for a total of \$1,070. That means that only 2% of the transactions handled had a problem and that people got it right 1,725 times.
 - 2. NAPHA staff has processed 2,342 AAOBPPH registration certificates and have had problems that have not been resolved with 24 of them. In other words, there have been problems with 1% of the registrations.

9. <u>EXECUTIVE SESSION BEGINS</u>

10. REMINDER OF NEXT BOD MEETING: 1/19-/07

NORTH AMERICAN PERUVIAN HORSE ASSOCIATION Board of Directors Meeting

November 3, 4, and 5, 2006 in Dallas, Texas

- 1. **Call to Order:** Linda Virgin called the meeting to order.
- 2. **Attendance:** Linda Virgin, President, Lucho Dapelo, Terry Ellis, Dr. Jorge Galante, D. Joy Gould, Larry Redman, and Donna Bearer.
- 3. **Approval of the Minutes**: The minutes of the October 8, 2006 conference call were approved with a minor correction. The September 15-17, 2006 minutes were not available.

4. Treasurer's Report:

- (a) The Board reviewed the financial reports for the period 1-1-06 through 11-3-06 both Profit and Loss Statement and Balance Sheet.
- (b) The Board was asked to consider short term assistance for Arlynda in the registration office so that the American Association horse files can be merged with the NAPHA horse files so that there is one file only.

MOTION APPROVED: The Executive Director is authorized to establish a contract for contract labor within the range of \$10- \$12 per hour @ 30 hours per week for 3 months with the effort being evaluated each month.

- (c) The Board reviewed the 2007 Fee Schedule proposal and suggested the following changes:
 - Fee for using the Comprehensive On-Line Data Base to \$50
 - Increase the Afficionado Membership to \$50

MOTION APPROVED: The Fee Schedule is approved for 2006 with the changes listed above for 2007.

MOTION APPROVED: The Board approved an increase for the show approval fee to \$1,000 per show.

(d) There was discussion regarding the need to develop the annual budget for 2007 and Terry Ellis along with Donna Bearer will work over the next several weeks to prepare a proposed budget for discussion no later than 12/15/06.

5. Legal Issues:

- (a) Terry was asked to work with Rhonda Canby to develop the final conditions for settlement with Jim Burns.
- (b) Linda will write a letter in response to Gene's Pepe's request for reimbursement for AA legal expenses.

6. Foundation Report:

The IRS had requested additional funds for the 1023 application review based upon the proposed budget. This

fee was paid.

7. Stallion Auction:

There was discussion regarding the selection process for stallions to be included in the stallion auction.

MOTION APPROVED: For 2007 any stallion can be included in the stallion auction provided that the donor pay a \$100 fee which will be refundable if the stallion breeding is purchased through the auction.

8. NAPHA BOD

- (a) Linda reviewed the performance of the Board in relation to the by-laws.
- (b) There was discussion that we may wish to review the number of governing council members and their productivity, although no action was decided at this time.
- (c) There was discussion about our level of communication with the members and that the website needed to be updated as soon as possible.
- (d) There was discussion regarding the University of Georgia press release and it was decided that Linda will send a letter from NAPHA to the University of Georgia requesting that they make corrections to their press release and Dr. Galante will assist her in drafting that letter.
 - There was further discussion that a letter needed to be drafted in response to Rich Ovenberg's letter informing him that NAPHA is writing to the University of Georgia regarding their press release. Linda will also write this letter.
- (e) Edie Gandi has produced a presentation on member retention and the Board members will review this and discuss at the next meeting. The issue to be decided is whether or not the Board would like her to make this presentation at one of the future Board Meetings.
- (f) There was discussion regarding the priorities for 2007 and four areas of focus were mentioned: strategic plan; budget; registration; and national show. It was agreed that the Budget for 2007 will be prepared over the next few weeks for discussion in December and the Strategic Plan will be worked on over the next few months with preliminary data to be compiled by January 12, 2007.
- (g) Board Meeting Dates for 2007will be: January 19,20,21; April 27, 28,29; August 3,4,5; and November 2,3,4.

9. National Show

(a) Structure of the show: there was discussion regarding the letters received from Eduardo Risso, Mike Mewhinney and Vickie Shelton. The following motions and agreements resulted:

MOTION APPROVED: A letter will immediately be sent to National Show Exhibitors asking them if they would like 1, 2 or 3 judges for the National Show and each exhibitor will have a number of votes based upon the greatest number of horses that they have shown over the past two years.

MOTION APPROVED: The Board will select the judge or judges from the list provided by the Governing Council for the 2007 National Show.

MOTION APPROVED: The National Show for 2007 will be structured so that Breeding classes will be offered on Thursday and Friday morning, Performance Classes will be on Friday afternoon and Saturday, with Championship classes on Sunday. Breeding classes will be set up by sex of the horse, geldings, mares and stallions. Divisions will be

Breeding, Amateur Owner, and Open Performance. Novice Classes will result in a high point Novice rider. The Novice definition will allow that a Novice Rider is the rider for a full year regardless of the number of blue ribbons awarded.

- (b) It was agreed that Sponsors should not be allowed to present ribbons and awards, but could award trophies.
- (c) It was agreed that all persons in the arena at the National show should be in whites.
- (d) Letters to Eduardo Risso, Mike Mewhinney and Vickie Shelton will be written by Linda.
- (e) Show committees will be established to more evenly distribute the work load.

10. Rules Committee Suggestions

MOTION APPROVED: Helmets will be required for all juniors 12 and under and will be highly recommended for those 13 – 18 years of age.

11. Registration

There was discussion regarding the need to receive the recommendations from the Registration Committee. Once the proposal has been submitted this can be forwarded to an attorney for review. Terry will be searching for an attorney to meet this need.

12. Status/Direction/Course of Action for Committees: It was agreed that Committee Chairs could attend Board Meeting by invitation.

There was discussion regarding the JAC committee and that their work should entail: reducing the list of judges, setting the criteria for judges and developing a proposal on the process for judges to become a judge.

13. International Judges Criteria/List

- (a) There was discussion regarding the letter received from Panama's National Federation of Breeders and Owners of Peruvian Paso Horses. Joy will draft a letter for Linda's signature. It was agreed that NAPHA will not approve either association in Panama.
- (b) Representatives from the Board for the meeting in Guatemala will be Lucho Dapelo with the Judges Committee and Larry Redman for the Registration Committee.

14. Other Issues

- (a) The Board was asked about the rule that two shows cannot be held on the same date within the same region. It was agreed that the two shows in Region 4 are geographically far enough apart to approve both shows.
- (b) The General Membership meeting is currently slated for the weekend of June 8, 9 and 10, 2006.
- 15. Next Meeting: there will be a conference call in December, the date TBA.
- 16. Meeting Adjourned.

October 8, 2006 @ 5:00 p.m. Central Standard Time

Call to Order: Linda Virgin called the meeting to order at 5:00 p.m. CST

Attendance: Linda Virgin, President, Terry Ellis, Dr. Jorge Galante, D. Joy Gould, Larry Redman, Julia Meeks,

Lucho Dapelo

Executive Director: Donna Bearer

- 1. Motion that the Executive Director make a fee increase proposal in six weeks. Seconded. Passed unanimously.
- 2. Executive Director discussed the legal issues involving the California Labor Relations Board.
- 3. Board unanimously agreed that we should not let any exhibitor participate in the National Show without prepayment of their show registration fees. Approved letter to Gene Pepe.

Linda discussed conflict with rules about horses entering directly into the championship classes at the National Show.

Discussed the letter from the Peruvian Association concerning a meeting with our board. Meeting has been set up between the board and Eduardo and Pepe Risso.

Discussed some of the problems with registrations.

Discussed recognition request from the Panama Federation. Agreed to ask them to send us a formal letter requesting recognition.

Discussed the University of Georgia Study response we have formulated. Jorge agreed to send the board a statement he felt we could live with. Larry felt we should take a stand on irresponsible statements that affect our market.

Terry noted that the phone conferences were not very productive and wanted a face to face board meeting before mid-November, 2006.

Meeting adjourned.

NORTH AMERICAN PERUVIAN HORSE ASSOCIATION

Board of Directors Meeting – Conference Call

July 12, 2006 @ 8:00 p.m. Central Standard Time

- 1. Call to Order: Linda Virgin called the meting to order at 8:00 p.m. CST
- 2. **Attendance:** Linda Virgin, President, Terry Ellis, Dr. Jorge Galante, D. Joy Gould, Larry Redman, Tammy Rimes, and Donna Bearer
- 3. **Approval of the Minutes**: The minutes of the June 8, 2006 meeting were approved.

- 4. **Committees**: There was discussion regarding Committee recommendations made by the Regional Governing Council and the following selections of members or other actions were made:
 - Rules Committee: Rich Ovenberg as Chairman; Bonnie Gallegos, Terry Jarchow, Mimi Busk-Downey, Joline Bell- Hahn as members.
 - Membership Committee: Charlotte Dicke as Chairman; Marty Fleming, Carol Hayden, Carol Border, George Henry, Linda Stern, and Athena Goumas as members.
 - Promotions Committee: Bobbi Taylor as Chairman; Karen Lee Molkenthen, Brad Rafael, Michelle Ripley, Becky Chase, Mary Jane McCrory, Tammy Rimes, Joy Redman, William Holzhauer, and Gigi del Solar as members.
 - Joy of Riding Committee: The following members Lynn Kinsky, Rona Burre, Cheryl Calentine, and Joy Redman are accepted and a request to the Governing Council will be made for the submission of more names.
 - JAC: Mimi Busk-Downey as Chairman; Vicky Shelton, Jo Ward, Cheryl Aldrich, and Dante Mazzi as members. Further, the Board will draft, at its next meeting the responsibilities and tasks for the JAC.
 - Ethical Practice Review Board: There will be a request made to the Governing Council for the submission of more names for consideration.
 - Junior Scholarship Committee: The following members Athena Goumas, Rita Rothenberg, Kimberly Hall and Dianna Whisenant are accepted and a request to the Governing Council will be made for the submission of more names.

Further the Board discussed that the term of office would be one year for these individuals and the Governing Council will be asked to discuss terms of office and make recommendation about how this would occur.

- 5. **Carol Hayden and Fosh:** The Board agreed that this request belongs in the hands of the newly constituted Rules Committee and that this will be forwarded to them. Linda Virgin will contact Janetta to learn more about this issue.
- 6. **International Judges Criteria/List:** Given that there is momentum regarding the establishment of a criteria for judges internationally, it was decided that NAPHA must be a participant in these discussions and therefore, Jorge Galante will contact Eduardo Risso to discuss this.
- 7. **Letter from Gene Pepe:** It was decided that a letter will be sent to Gene Pepe informing him that NAPHA will not be reimbursing him for this expense.
- 8. **Staff:** Lisa Jones has resigned her position and hired in her place is Christy Jaso. She begins on Monday, July 17, 2006.
- 9. **Method of Voting for Judges:** Terry Ellis outlined his proposal for selecting judges and this will be tabled for further discussion at the next Board Meeting.
- 10. **NAPHA Divisional Shows:** Terry Ellis outlined his proposal for selecting judges and this will be tabled for further discussion at the next Board Meeting.
- 11. **Legal Issues:** The Board received information as to the status of the remaining issues pertaining to Jim Burns

and the AAOBPPH.

- 12. **Financials:** Terry Ellis reported that each quarter a profit and loss statement will be provided to the Board fro review.
- 13. **Adjournment:** The meeting was adjourned at 9:35 p.m. CST.

NEXT MEETINGS ARE SCHEDULED FOR July 24, 2006 and July 25, 2006 by Conference Call at 5p.m. CDT

NORTH AMERICAN PERUVIAN HORSE ASSOCIATION

Board of Directors Meeting – Conference Call June 3, 2006 @ 3:00 p.m. Central Standard Time

- 1. Call to Order: Linda Virgin called the meeting to order at 3:00 p.m. CST
- 2. **Attendance:** Linda Virgin, President, Terry Ellis, Dr. Jorge Galante, D. Joy Gould, Larry Redman and Donna Bearer, Executive Director.
- 3. **Approval of the Minutes**: There were no minutes prepared to approve. They will be provided at the next scheduled Board Meeting.
- 4. **Executive Session**: Discussion of legal issues and registration of horses.
- 5. **Life Time Members:** There was discussion that the list of lifetime members needs to be corrected. The Executive Director was instructed to send a registered letter to lifetime members to see if they wish to remain on the list. There will be a cut off date for remaining on the list.
- 6. **National Show:** The Executive Director gave a report on the status of commitments and plans for activities for the National Show. It appears that most positions have been filled and individuals that have been asked to work the show are available. There was discussion regarding the National Show judges and contact will be made with the judges by Linda Virgin and Dr. Galante.
- 7. **Governing Council and General Membership Meetings to be held 6/9/06 through 6/1106:** The agendas for both meetings are nearly complete. On Thursday 6/8/06 the Board will meet to go over the agendas and prepare for the meeting the following day.
- 8. **Finances:** There was discussion about needing further clarification regarding prior year financials and the current quarter report. The Executive Director, Terry Ellis and Dr. Galante will work together to complete a power point presentation for the Governing Council and General Membership Meetings.
- 9. California Office: Arlynda Castro will be having surgery and the California office will be closed for two

weeks. Phone calls will be routed to Texas to provide assistance to members.

10. **Adjournment:** The meeting was adjourned at 4:30 p.m. CST.

NORTH AMERICAN PERUVIAN HORSE ASSOCIATION BOARD OF DIRECTORS MEETING - CONFERENCE CALL

May 1, 2006 @ 7:30 CST

- 1. CALL TO ORDER: Linda Virgin called the meeting to order at 7 p.m. CST
- **2. ATTENDANCE:** Linda Virgin, President, Terry Ellis, Jorge Galante, D. Joy Gould, Larry Redman, Tammy Rimes, and Donna Bearer, Executive Director.
- **3. APPROVAL OF MINUTES:** The minutes of April 9, 2006 were unanimously approved.
- **4. EXECUTIVE SESSION:** Discussion of legal issues.
- **5. NATIONAL SHOW JUDGES:** It was agreed to invite Roque Benavides, Richard Apsley and Roberto Canahuati as this years National Show judges. Linda Virgin will call Roque Benavides and extend the invitation to him.
- **A Motion was made** for the three judges for the National Show be allowed to confer in selecting ten horses from the entries, dismiss the others, then step away from each other and cease to confer. **This motion was unanimously approved.**
- **6. GENERAL MEMBERSHIP MEETING IN LAS VEGAS:** A short board meeting is scheduled for Thursday, June 8, at 3:00p.m. at the hotel.
- **7. FINANCES:** It was agreed that Terry Ellis would put together a spread sheet showing the projected budget and the actual income and expenses.

8. DIRECTORS REPORT:

- There was discussion regarding the need to downsize the CA office.
- The process of scanning the records has already begun and once the on line registration program is in place, both offices can input data at the same time with no conflicts.
- Mark Haupt will be in the Texas office the first three weeks in July to get the program doing exactly what we want it to do. It was discussed that we should charge \$35 per year for our members to access the online database.
- **8. DATE FOR NEXT MEETING:** Telephone conference: Saturday, June 3 at 3:00 P.M. CST
- **9. ADJOURNMENT:** The meeting was adjourned at 8:30 p.m. CST.

North American Peruvian Horse Association BOARD OF DIRECTORS' MEETING

MINUTES CONFERENCE CALL April 9, 2006 7:00 CST

1. CALL TO ORDER @ 7 p.m. CST

2. **ROLL CALL – Linda Virgin, President,** Terry Ellis, Jorge Galante, D. Joy Gould, Larry Redman, Tammy Rimes, and Donna Bearer, Executive Director in attendance.

3. APPROVAL OF MINUTES

The minutes of March 10, 2006 were unanimously approved.

4. AVAILABILITY OF MINUTES

There was discussion regarding the availability of minutes to members and how that should be accomplished. **A Motion** was put forward for the minutes of the Board Meetings to be sent to the Regional Governing Council members upon approval of the minutes and mailed to any member who requests them in writing. **This motion was unanimously approved.**

There was also agreement that Secretary D. Joy Gould would write a summary of Board activities to appear in the bi-monthly NAPHA newsletter.

5. NATIONAL SHOW JUDGES

There was discussion regarding the ANCPCPP position on judging and its effect on the NAPHA Nationals. It was decided that Jorge will write a letter to Anibal Vasquez requesting a meeting with the ANCPCPP President along with Roque Benevides at some time during the Peruvian National Show. Linda, Larry and Terry will meet with them and discuss the current rules for Peruvian judges.

6. FINANCES

There was discussion regarding the state of the organizations finances and these are the steps that will be taking place to bring in immediate cash:

- a. NAPHA staff will send out Gold Sponsorship letters for the National Show.
- b. Jorge will mail Donna the information on last year's stallion auction, so she can begin putting that in place.
- c. Jorge proposed that the funds that might be considered to be used to pursue the AAOBPPH issues would be better used in a promotional project for NAPHA and the Peruvian Horse.

7. DISCLAIMER ON WEBSITE

Donna was asked to remove the word "necessarily" from the disclaimer on the website and she agreed to do it.

North American Peruvian Horse Association BOARD of DIRECTORS MEETING MINUTES April 9, 2006, page 2

8. NAIS - National Animal Identification System

Donna explained that this is an important issue for the horse industry and will be drafting a letter to be mailed to all NAPHA members asking them to sign and mail to their the congressmen.

9. DON WEST

Donna will draft a letter in response to his letter, for Linda's signature.

10. ADJOURNMENT

MINUTES

Board of Directors' Meeting Phone Conference North American Peruvian Horse Association

March 10, 2006 5:00 PM CST

President Linda Virgin called meeting to order.

Attending: Terry Ellis, Jorge Galante, D. Joy Gould, Larry Redman, Tammy Rimes, Linda Virgin, Donna Bearer and Rhonda Canby, attorney.

Legal Issues

Discussion with Rhonda Canby concerning actions to consider against former AAOBPPH Members.

Approval of Minutes from February 10-12, 2006 Board Meeting at DFW, TX

Motion by Jorge Galante. Seconded by Larry Redman. Passed by unanimous vote.

Treasurer's Report

Terry Ellis reported that we are asking the CPA in California that has always been used by the PPHRNA to do the 2005 tax returns for NAPHA. In 2006 we started using Quick Books Pro and will find a local CPA to do our taxes in the future.

Membership Report

Donna Bearer reported the following:

Current Members: 538

Joy of Riding Participants: 40

Registration:

New:

Transfers:

Foundation Report

D. Joy Gould reported that the pages for the signatures of Jorge Galante and Don Taylor had been sent via express mail and that as soon as she received the signed documents, she would file them with the California Secretary of State. She will file the Articles of Incorporation with the Secretary of State and once they send their approval, we will submit them to the IRS. Joy reported that we would receive IRS approval in three to four months. We cannot accept donations until we have IRS approval.

Terry discussed the committee page on the NAPHA website. The Judges Accreditation Committee specifically was discussed. It was decided that the committee members would remain the same until the Governing Council Meeting in June

Officials Accreditation Meeting

Motion by Terry Ellis that the Officials Accreditation Committee must be made up of accredited Judges or accredited Ring Stewards and a current member of NAPHA in good standing. Seconded by Tammy Rimes. Passed by unanimous vote.

National Judges

Motion by Joy Gould

Donna Bearer will ask the Governing Council Representatives to be prepared to recommend judges for the 2007 Nationals during the Governing Council meeting. The board will require a recommendation of nine (9) judges to be provided to the Board of Directors who will select three (3) judges from the nine (9) candidates provided. Seconded by Terry Ellis. Passed by unanimous vote.

Jorge Galante noted that criteria for national judges should be set by the Board of Directors.

Governing Council Meeting Motion by Larry Redman

Until otherwise changed by a recommendation from the Governing Council, Governing Council Representatives do not have to attend the General Membership meeting to be nominated to run for the NAPHA Board of Directors. A Governing Council Representative may be nominated to run for the Board either by a nomination from the floor at the Governing Council meeting or by mailing a signed letter to the NAPHA office stating that they wish to run for the Board of Directors.

Seconded by Tammy Rimes. Passed by unanimous vote.

Merging Records for AAOBPPH and NAPHA

Donna reported that about 19% of the AAOBPPH records were not registered with NAPHA.

Recommendation from Rules Committee

REASON FOR CHANGE: To allow the BOD the freedom to change fees without being constrained by the simultaneous requirement to change the show rules.

IS:

SECTION 23 - APPROVAL OF SHOWS

The NAPHA shall encourage and approve the showing of purebred Peruvian Paso Horses in open competition by other organizations. However, the following requirements must be adhered to:

- 1. Show Management must request show date (along with location of the show) in writing to the NAPHA office at least 5 months prior to the show date. Approval fee (if required) must accompany request. Types of shows are:
- a) "L" Local show. Non-championship show (playdays, schooling shows, one day shows) sponsored by a Peruvian Paso Club or organization. No Charge. Request for show date/approval must be obtained 2 months in advance. NAPHA will send notice to members in the show's region only.
 b) "AB" All breed show Non-championship show (playdays, schooling shows, one day shows. AB shows must contain classes of breeds other than Peruvian Paso. No Charge. Request for show date/approval must be obtained 2 months in advance. NAPHA will send notice to members in the show's region only.
- c) "ABC" All breed championship show. ABC shows must contain classes of breeds other than Peruvian Paso. Fee of \$175 plus \$1 per horse over 100. Approval fee between 60 and 119 days: \$250.
- d) "APP" All Peruvian Paso (APP) championship show. Fee \$175 plus \$1 per horse over 100 horses. <u>Approval fee</u> between 60 and 119 days: \$250.
- 2. Show Zones No more than one show will be approved on the same date within the same zone. The exceptions to this are California where no two shows within 300 miles of each other in the same zone will be approved for the same date(s) or when two or more shows in the same zone agree to having the same date. No U.S. show, regardless of zone, will be approved for the dates of the NAPHA U.S. National Show. An established, approved show putting on a show on its "regular" date will receive precedence in date approval in the event of a conflict. See Section 24, # 5 for zones.
- 7. Show Management is responsible for all additional show publicity and a Premium List if considered necessary.
- 8. The NAPHA office will mail show packets for said show to show management approximately 4 weeks prior to the show dates.
- 9. Show Management must return the show results, after completion of the show, to the NAPHA office within 30 days. <u>The information required is as follows:</u>
- a) Complete Alphabetical Listing of Horses Entered in Show forms for shows not reporting results via computer diskette.

SHOULD BE CHANGED TO:

SECTION 23 - APPROVAL OF SHOWS

The NAPHA shall encourage and approve the showing of purebred Peruvian Pas Horses in open competition by other organizations. However, the following requirements must be adhered to:

1. Show Management must request show date (along with location of the show) in writing to the NAPHA office at least 5 months prior to the show date. Approval fee (if required) must accompany request. NAPHA shall publish the required fees in the organization's Fee Schedule.

Types of shows are:

- a) "L" Local show. Non-championship show (playdays, schooling shows, one day shows) sponsored by a Peruvian Paso Club or organization. Request for show date/approval must be obtained 2 months in advance. NAPHA will send notice to members in the show's region only.
 b) "AB" All breed show Non-championship show (playdays, schooling shows, one day shows. AB shows must contain classes of breeds other than Peruvian Paso.
 Request for show date/approval must be obtained 2 months in
- Request for show date/approval must be obtained 2 months in advance. NAPHA will send notice to members in the show's region only.
- c) "ABC" All breed championship show. ABC shows must contain classes of breeds other than Peruvian Paso.
- d) "APP" All Peruvian Paso (APP) championship show.
- 2. Show Zones No more than one show will be approved on the same date within the same zone. The exceptions to this are California where no two shows within 300 miles of each other in the same zone will be approved for the same date(s) or when two or more shows in the same zone agree to having the same date. No U.S. show, regardless of zone, will be approved for the dates of the NAPHA U.S. National Show. An established, approved show putting on a show on its "regular" date will receive precedence in date approval in the event of a conflict. See Section 24, # 5 for zones.
- 7. Show Management is responsible for all additional show publicity and a Premium List if considered necessary.
- 8. The NAPHA office will mail show packets for said show to show management approximately 4 weeks prior to the show dates.
- 9. Show Management must return the show results, after completion of the show, to the NAPHA office within 30 days. The information must be in the WinShow format.

Follow Up

Terry Ellis reiterated

- 1. Terry asked for a report from the committee made up of Jorge Galante, Larry Redman and Tammy Rimes that was formed to review Section nine (9) of the NAPHA by-laws. Jorge reported that the committee decided not to take any action.
- 2. Registration Committee to inform the board about how they wanted to reinforce the registration rules. Barbara Windom and Terry will visit about the reinforcement rules.
- 3. Larry Redman was to have contacted the Peruvian Paso Promotion Project and ask them if they would change "Paso" to Horse. Tammy Rimes said she would check with the committee and see if they were in agreement with the change. She saw no problem with it.
- 4. Duties of the Governing Council. Terry noted that the only power the Governing Council has is the power to "recommend" to the board.

Regional Council

Motion by Jorge Galante that NAPHA merge region 15 into region 14, making the total number of Governing Council Regions 24.

Seconded by D. Joy Gould. Passed by unanimous vote.

Terry Ellis asked that the board change the wording of the web site statement from

The board agreed that the following disclaimer should be placed on the website: "Statements made by Governing Council Representatives, Judges and other members of NAPHA do not necessarily reflect the general viewpoint of the NAPHA leadership or the general membership of NAPHA."

TO

The board agreed that the following disclaimer should be placed on the website: "Statements made by Governing Council Representatives, judges, committee members and other members of NAPHA do not necessarily reflect the official position of NAPHA."

The board agreed to change the wording.

Meeting Adjourned by Linda Virgin

MINUTES

Board of Directors' Meeting
North American Peruvian Horse Association
February 10-12, 2006
Hyatt Regency Hotel
DFW Airport, TX

President Linda Virgin called the meeting to order.

Attending: Terry Ellis, Jorge Galante, D. Joy Gould, Larry Redman, Linda Virgin and Donna Bearer

Absent: Tammy Rimes

Approval of Minutes

The minutes of the telephone conference meeting of the Board of Directors on January 5, 2006, were approved by unanimous vote. Motion by Jorge Galante, seconded by Larry Redman.

Election of Officers

Motion by Jorge Galante that D. Joy Gould be elected secretary and Terry Ellis be elected treasurer. Seconded by Larry Redman. Passed by unanimous vote.

Financial Report

Terry Ellis presented the proposed budget for 2006.

Motion by Jorge Galante that the board approve the budget as presented by Terry, with the understanding that there are still some unknowns in the budget and that it will be reviewed and updated quarterly.

Motion Seconded by D. Joy Gould. Passed by unanimous vote.

Update Financials

Updated Financials will be emailed to the board members along with these minutes.

Fund Raising

Donna Bearer reported on the following fund raising projects that are currently underway for NAPHA.

1. TRUCK RAFFLE - Pack Ford has agreed to sell us a Ford Truck at cost between \$20-25,000. We will sell 500 tickets @ \$100 each. We will promote the raffle all year in NAPHA NEWS, Peruvian Classified and Peruvian Digest, Charlotte and Donna are willing to trade ad space in their magazines for ad space in NAPHA News and the Membership Directory..

We will send 15 tickets to each of the Governing Council Members and ask them to sell them in their region. Donna will sell them at all the shows she attends.

We will hold the drawing at the National Show which will give us all year to sell the tickets. We will drive the truck into the center of the arena and make a big deal out of doing the drawing.

Potential Income \$20-25,000.

2. MEMBERSHIP DIRECTORY SALES - We have already started selling 4-color ads in the Membership Directory. In the past we have produced the directory with no income. This will create a positive, instead of negative cash flow.

Potential Income \$10/15,000

3. FUND RAISER WITH THE HONOR CHOIR - Every year, Kathy's Honor Choir takes a trip and does a fund raiser to pay for it. Stealing an idea from the Lone Star Show, we will let the Honor Choir sell ads in the Saturday Night National Show Program for \$200 each, we will split the profit with them. There are 100 children in the Honor Choir, if they average selling one ad per child they will sell \$20,000 in ads.

Potential Income \$7,000

NAPHA Statistics

Donna Bearer reviewed the 2005 year end statistics emailed to board members prior to the meeting. 767 # of members as of 12/30/2005 - renewed 2/7/2006 is 346

487 2005 members not renewed as of 2/7/2006278 2004 members not renewed as of 2/7/2006 19249 horses registered as of 2/7/2006 (-1000 used for reference horses)

Foundation Report by D. Joy Gould

The board discussed a few changes that Joy will incorporate into the articles of incorporation and the bylaws. Joy will make the changes, have an attorney review the documents and email to board for final approval. Joy impressed upon the board that we must move quickly to file the documents before our time expires to hold the name NAPHA Foundation.

Merger Update

Donna Bearer reported that Jim Burns has not given AAOBPPH the financial accounting called for in the court settlement, and that the AAOBPPH display was not in the items picked up from the storage unit. She provided the board members with copies of deposit slips showing NAPHA (AAOBPPH) funds diverted into the Bank of the West. It appears that funds have been used to underwrite the new USPHA. The board agreed to pursue remedy to the fullest extent of the law.

It was agreed that Donna would draft a letter to Rhonda Canby explaining the course the board wished to take and requesting her recommendation of an attorney to work with us and the cost that would be involved. After approval of the board, the letter would be sent to Rhonda. The board agreed that it would request the attorney who handled the suit to set up a legal escrow fund so members could underwrite the cost of the suit.

Governing Council

It was agreed that Donna would continue to update and communicate directly with the Governing Council Members. Jorge Galante suggested that Harrison McDonald be invited to fill the empty seat in his region. The board agreed and asked Donna to call him.

The Board also determined that the governing Council members' terms could begin in June.

The board set forth some ideas on things the Regional Governing Council Representatives could do to help NAPHA.

- 1. Hold two meetings annually for each region. Reach out to new comers and potential members, making people feel welcome and like part of a big family.
- 2. Keeping region members informed through emails and phone calls. When updates from NAPHA are passed along, these can be passed along to regional members.
- 3. Coordinate and promote NAPHA programs in each region.
 - 1. Encourage people to participate in local shows and the Joy of Riding Program.
 - 2. Inform people of NAPHA's products available from Tioga Territory
 - 3. Encourage members to promote themselves and their ranches through advertising with NAPHA
 - A. Bi-Monthly Newsletter
 - B. Membership Directory
- 4. Encourage people to visit the NAPHA website frequently to keep up with what is going on with NAPHA
- 5. Sell Truck Raffle tickets in your region.

6. Provide input for agenda for June meeting.

It was agreed that friendly competition between the regions should be encouraged and that the region with the highest percentage of renewing members be given special recognition.

Committees

Donna Bearer reported that the Registration Committee was holding a meeting Friday, Feb. 9, 2006 and would soon have specific suggestions for the board.

Terry Ellis reported that the Rules Committee has been working very hard on updating the NAPHA show rules, and would have their suggestions ready for the next board meeting.

Judges Report

The board discussed various ideas for simplifying the accreditation of judges.

Peru Meeting and Letter

Linda discussed that she had been invited to attend the 2006 Peruvian National Show in Lima, Peru to attend a meeting on judging and registration. She noted that Larry & Joy Redman and Terry & Roberta Ellis would be accompanying her.

Dr. Galante mentioned that a letter would be forth coming from the National Association in Peru supporting the merger and recognition of NAPHA.

National Show

Motion by Jorge Galante, that NAPHA invite Rick Mero, Roque Benavides Gonza and Roberto Canahuati to judge the 2006 National Show. Seconded by D. Joy Gould. Passed by unanimous vote. Donna is to contact the gentlemen and invite them to judge.

Motion by Terry Ellis that the 2006 show use the same scoring and non-conferring judge system that we used in the 2005 show. Seconded by Jorge Galante. Passed by unanimous vote.

Regional Shows

It was decided to let the Governing Council decide the ruling on double shows and should we limit a show to being a double show, or allow triple shows, etc.

Linda Virgin discussed the problems with conflicting dates. She asked Larry Redman if there was anyway he could change the date of his Congress so it wouldn't conflict with the Central States Show. Larry said he had already signed contracts with caterers, etc.

Advertising and Promotions

Linda Virgin asked Larry Redman if the Peruvian Paso Promotions group could drop the "Paso" from their name in order to reflect the same national image as NAPHA. Larry noted that he would take it up with the Promotion and Publicity Committee.

Donna reported that ads were going well in the Membership Directory and Newsletter. The Newsletter is paying for itself.

DSLD STATEMENT - the board agreed that NAPHA did not want to issue any type of DSLD statement.

Other Items for Discussion

The board agreed that the annual membership meeting would always be held in June each year.

In an effort to be as "user friendly" as possible and promote good will with former AAOBPPH members, the board agreed that Donna should instruct Arlynda to accept registrations submitted on AAOBPPH forms, as people registering horses are complaining about being required to redo the registrations on NAPHA forms and asking stallion owners to resign the new forms. With the introduction of DNA typing and parental verification, there should be no problem. If problems are encountered, then we will contact the owners and require additional information.

The board also agreed that Arlynda should work with Jack Zehren to resolve his problem with the recent certificate he was issued.

The board agreed that the following disclaimer should be placed on the website: "Statements made by Governing Council Representatives, Judges and other members of NAPHA do not necessarily reflect the general viewpoint of the NAPHA leadership or the general membership of NAPHA."

It was agreed that we would place a post card in the National Show registration packets requesting exhibitors to make suggestions for the 2007 National Show judges.

It was discussed that the Board Vacancy will be filled in June.

Date for next Board Meeting is March 11, 2006 by Conference Call at 2 p.m. Pacific time.

Motion by Linda Virgin that we adjourn. Second: Larry Redman. Passed unanimously.

Respectfully submitted by Donna Bearer

MINUTES Board of Directors' Meeting Phone Conference North American Peruvian Horse Association

January 5, 2006 6:00 PM CST

President Linda Virgin called meeting to order.

Attending: Richard Apsley, Terry Ellis, Jorge Galante, Larry Redman, Tammy Rimes, Linda Virgin, Donna Bearer

Approval of Minutes

The minutes of the telephone conference meeting of the Board of Directors on November 20, 2005 were approved by unanimous vote. Motion by Jorge Galante, seconded by Larry Redman.

The minutes of the telephone conference meeting of the Board of Directors on December 16, 2005 were approved by unanimous vote. Motion by Jorge Galante, seconded by Larry Redman.

MOTION by President Linda Virgin to nominate Terry Ellis to fill the three-year term that will become available when Richard Apsley's term expires, Feb. 1, 2006, and that D. Joy Gould be elected to fill the 2-1/2 year term vacated by Terry Ellis, and that Tammy Rimes be elected to fill the 1-1/2 year term vacated by Linda Virgin. No second required on a motion from the chair. Motion passed with Terry Ellis and Tammy Rimes abstaining.

MERGER REPORT by Linda Virgin

Edie Gandy has signed the resolution written by our attorney and all the merger papers are in order. Our court date for the filing against Jim Burns is Jan. 6.

MOTION by Larry Redman, seconded by Richard Apsley that NAPHA agree to file the documents to complete the merger even if the records and files of the AA have not been turned over to NAPHA. Passed with Terry Ellis voting against.

Discussion that the Governing Council elect a Chairman and secretary to organize the Governing Council. That they be asked to make any recommendations to the board on proposed by-laws amendments. Make recommendations to the board for additional committees for NAPHA.

Terry Ellis reported that the Rules Committee has met and elected their officers. Richard Apsley requested that the Judges Advocate Committee be a subcommittee of the Rules Committee. It was agreed that carded judges from other countries could become U.S. carded judges by passing the NAPHA written test if they wanted to. They would not have to do the student judging. Richard Apsley agreed to help set up a JAC as a subcommittee of the Rules Committee. Richard will work with Raul Risso to begin dialog on setting up the JAC. Richard will set up a time line. Tabled until the next meeting.

Foundation discussion. It was decided to approach Don Taylor and Robert (Bob) Tambur, Ben Sawatzky, and Linda Mewhinney to serve on the NAPHA Foundation. It was decided that Jorge, Joy, and Terry would be on the Foundation board with the understanding that Terry will resign when we have someone to replace him.

Tammy Rimes reported on the General Membership Meeting. June 9, 10 & 11 in Las Vegas.

Donna reported that Mark Haupt is willing to work with NAPHA to design the on-line registration program like we want it. And will give us access to the software. Once Donna and Mark have it set up, Arlynda and Mark will fine tune it.

Donna gave the year-end membership and registration report for 2005.

Tammy Rimes gave a report on the promotion project. She is has put together enough ranches to pay for a full page NAPHA ad in the Trail Rider Magazine. Trail Rider has over 39,000 subscribers.

Board agreed that we should not waive any charges in connection with the show approval programs.

Jorge Galante discussed that we should set up procedures on how to handle ongoing things such as elections, and that most things can be handled as procedures and not by-law changes.

Terry discussed the need for the Rules Committee to address drug testing rules in our breed. He said he would contact Raul Risso and work with him on the drug testing rules.

Terry discussed the need for the Registration Committee to be more specific on their needs for enforcing registration rules. Donna will contact Barbara Windom.

The first quarter board meeting was scheduled for Feb 10-12, at the Hyatt Regency DFW Airport.

Adjourn: Motion by Linda Virgin that we adjourn. Second: Larry Redman. Passed unanimously.

Respectfully submitted by Donna Bearer