

NAPHA
Profit & Loss
 January through December 2021

	Jan - Dec 21
Ordinary Income/Expense	
Income	
CLRC Registration Income	
Membership Dues by CLRC	340.00
CLRC Registration Income - Other	14,474.01
	14,814.01
Total CLRC Registration Income	
Event Income	
Drug Testing Fee	1,725.00
Entry Fees	21,708.00
Misc. Show Income	645.00
Office Fee	1,725.00
Security Fee	2,900.00
Sponsorships	33,690.00
Stall Income	22,500.00
	84,893.00
Total Event Income	
NAPHA Registration Income	
Interest Income	8.36
Membership Dues by NAPHA	11,530.00
Merchandise Sales by NAPHA	69.69
Miscellaneous Income	320.00
Renewal & Approval Fees	900.00
	12,828.05
Total NAPHA Registration Income	
Total Income	112,535.06
Cost of Goods Sold	
Blood Testing	1,200.00
DNA Typing Expense	2,581.00
	3,781.00
Total COGS	
Gross Profit	108,754.06
Expense	
Event Expenses	
Advertisement & Promotion	5,348.41
Contracted Services	5,737.21
Facility Charges	4,700.00
Office Supplies	298.06
Per Diem, Meals & Entertainment	4,180.83
Postage & Delivery	154.03
Printing Costs	2,727.14
Ribbons, Trophies & Awards	8,445.42
Travel Expenses	2,702.68
	34,293.78
Total Event Expenses	
Insurance Expense	
Corporate Insurance	1,887.00
General Liability Insurance	1,044.32
Workerman's Compensation Insura	284.30
	3,215.62
Total Insurance Expense	

10:53 AM

03/11/22

Accrual Basis

NAPHA
Profit & Loss
January through December 2021

	<u>Jan - Dec 21</u>
Operating Expenses	
Advertising and Promotion	1,145.93
Bank Service Charges	62.00
Communication Expense	675.70
Computer and Internet Expenses	1,838.45
Continuing Education	742.72
Credit Card Fees	1,913.63
Miscellaneous Expenses	54.77
Office Supplies	138.13
Postage & Delivery	904.34
Travel Expense	919.59
Total Operating Expenses	<u>8,395.26</u>
Payroll Expenses	
Federal Withholding	2,031.38
FICA/Med Expenses	-1,116.52
Gross Payroll	14,595.00
OKLA Income Tax	-36.00
Processing Charge	1,994.81
VA Income Tax	-187.02
Total Payroll Expenses	<u>17,281.65</u>
Professional Fees	
Legal Fees	406.91
Website Consultants	1,106.84
Total Professional Fees	<u>1,513.75</u>
Total Expense	<u>64,700.06</u>
Net Ordinary Income	<u>44,054.00</u>
Net Income	<u><u>44,054.00</u></u>