

NAPHA

Profit & Loss Budget Overview

January through December 2022

	Jan - Dec 22
Ordinary Income/Expense	
Income	
CLRC Registration Income	
Membership Dues by CLRC	340.00
CLRC Registration Income - Other	15,000.00
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Total CLRC Registration Income	15,340.00
Event Income	
Drug Testing Fee	1,725.00
Entry Fees	21,700.00
Misc. Show Income	27,460.00
Office Fee	1,725.00
Security Fee	2,975.00
Shavings Income	0.00
Sponsorships	33,600.00
Stall Income	22,500.00
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Total Event Income	111,685.00
NAPHA Registration Income	
Interest Income	10.00
Membership Dues by NAPHA	11,230.00
Merchandise Sales by NAPHA	100.00
Miscellaneous Income	320.00
Renewal & Approval Fees	900.00
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Total NAPHA Registration Income	12,560.00
Total Income	<hr/> 139,585.00
Cost of Goods Sold	
Blood Testing	1,200.00
DNA Typing Expense	2,600.00
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Total COGS	3,800.00
Gross Profit	<hr/> 135,785.00
Expense	
Event Expenses	
Advertisement & Promotion	22,600.00
Contracted Services	5,575.00
Facility Charges	2,500.00
Hotels	4,200.00
Insurance	100.00
Office Supplies	300.00
Per Diem, Meals & Entertainment	4,500.00
Postage & Delivery	200.00
Printing Costs	3,100.00
Ribbons, Trophies & Awards	10,200.00
Travel Expenses	3,500.00
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Total Event Expenses	56,775.00
Insurance Expense	
Corporate Insurance	1,836.00
General Liability Insurance	1,000.00
Workman's Compensation Insura	460.00
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Total Insurance Expense	3,296.00

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Accrual Basis

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Operating Expenses	
Advertising and Promotion	1,156.00
Bank Service Charges	100.00
Communication Expense	677.00
Computer and Internet Expenses	3,340.00
Continuing Education	500.00
Credit Card Fees	1,931.00
Dues and Subscriptions	0.00
Interest Expense	0.00
Meals and Entertainment	0.00
Miscellaneous Expenses	100.00
Office Supplies	150.00
Postage & Delivery	600.00
Rental Expense	0.00
Travel Expense	1,000.00
Total Operating Expenses	9,554.00
Payroll Expenses	
Federal Withholding	1,575.00
FICA/Med Expenses	1,200.00
Gross Payroll	19,000.00
OK Unemployment	120.00
OKLA Income Tax	0.00
Processing Charge	2,000.00
VA Income Tax	360.00
Total Payroll Expenses	24,255.00
Professional Fees	
Legal Fees	500.00
Website Consultants	1,500.00
Total Professional Fees	2,000.00
Total Expense	95,880.00
Net Ordinary Income	39,905.00
Net Income	39,905.00