

NAPHA
Profit & Loss
 January through December 2022

	Jan - Dec 22
Ordinary Income/Expense	
Income	
CLRC Registration Income	
DNA Charges by CLRC	1,256.84
Membership Dues by CLRC	120.00
Registration Income by CLRC	85.00
Stallion Report Fees by CLRC	155.00
Transfer Fees by CLRC	40.00
CLRC Registration Income - Other	15,207.21
Total CLRC Registration Income	16,864.05
Event Income	
Drug Testing Fee	1,395.00
Entry Fees	15,530.00
Misc. Show Income	2,625.04
Office Fee	1,395.00
Security Fee	2,375.00
Sponsorships	23,290.00
Stall Income	20,150.00
Total Event Income	66,760.04
Misc Income	2,998.06
NAPHA Registration Income	
Interest Income	4.62
Membership Dues by NAPHA	13,492.56
Merchandise Sales by NAPHA	71.84
Miscellaneous Income	90.72
Renewal & Approval Fees	1,600.00
Total NAPHA Registration Income	15,259.74
Total Income	101,881.89
Cost of Goods Sold	
DNA Typing Expense	3,395.00
Total COGS	3,395.00
Gross Profit	98,486.89
Expense	
Event Expenses	
Advertisement & Promotion	2,015.70
Cash	400.00
Contracted Services	6,525.00
Facility Charges	7,210.00
Hotels	7,524.55
Office Supplies	200.00
Per Diem, Meals & Entertainment	3,732.51
Postage & Delivery	172.77
Printing Costs	3,259.98
Ribbons, Trophies & Awards	8,595.18
Travel Expenses	5,570.01
Total Event Expenses	45,205.70
Insurance Expense	
General Liability Insurance	3,054.10
Workerman's Compensation Insura	859.15
Total Insurance Expense	3,913.25

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Accrual Basis

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Operating Expenses	
Advertising and Promotion	811.29
Communication Expense	891.50
Computer and Internet Expenses	2,040.53
Credit Card Fees	1,873.22
Dues and Subscriptions	374.04
Miscellaneous Expenses	198.74
Postage & Delivery	968.60
Total Operating Expenses	<u>7,157.92</u>
Payroll Expenses	
Federal Withholding	319.18
FICA/Med Expenses	1,486.74
Gross Payroll	18,524.41
OK Unemployment	13.32
Payroll Expense	202.03
Processing Charge	3,583.93
Texas Workforce Commission Tax	169.24
VA Income Tax	-121.68
Total Payroll Expenses	<u>24,177.17</u>
Professional Fees	
Website Consultants	720.42
Total Professional Fees	<u>720.42</u>
Wells Fargo Business Credit Car	<u>-25.00</u>
Total Expense	<u>81,149.46</u>
Net Ordinary Income	17,337.43
Other Income/Expense	
Other Income	
Paychex Discount	11.50
Total Other Income	<u>11.50</u>
Net Other Income	<u>11.50</u>
Net Income	<u><u>17,348.93</u></u>