## NAPHA Profit & Loss

January 2023

|  | Jan 23   |
|--|----------|
| Ordinary Income/Expense                                  |          |
| Income   |          |
| CLRC Registration Income<br>Stallion Report Fees by CLRC | 55.00    |
| Total CLRC Registration Income                           | 55.00    |
| Misc Income NAPHA Registration Income                    | 1,546.26 |
| Interest Income  | 0.65     |
| Membership Dues by NAPHA                                 | 4,620.00 |
| Total NAPHA Registration Income                          | 4,620.65 |
| Total Income   | 6,221.91 |
| Cost of Goods Sold                                       |          |
| Blood Testing  | 2,625.01 |
| DNA Typing Expense                                       | 216.00   |
| Total COGS   | 2,841.01 |
| Gross Profit   | 3,380.90 |
| Expense  |          |
| Event Expenses   |          |
| Contracted Services                                      | 600.00   |
| Ribbons, Trophies & Awards                               | 10.60    |
| Total Event Expenses                                     | 610.60   |
| Operating Expenses                                       | 400.00   |
| Advertising and Promotion                                | 132.00   |
| Communication Expense                                    | 161.14   |
| Credit Card Fees   | 171.07   |
| Dues and Subscriptions                                   | 0.26     |
| Postage & Delivery                                       | 3.30     |
| Total Operating Expenses                                 | 467.77   |
| Total Expense  | 1,078.37 |
| Net Ordinary Income                                      | 2,302.53 |
| Net Income   | 2,302.53 |