

NAPHA
Profit & Loss
 January through December 2023

	Jan - Dec 23
Ordinary Income/Expense	
Income	
CLRC Registration Income	
DNA Charges by CLRC	14,266.09
Stallion Report Fees by CLRC	55.00
CLRC Registration Income - Other	1,934.93
Total CLRC Registration Income	16,256.02
Event Income	
Drug Testing Fee	795.00
Entry Fees	10,934.00
Misc. Show Income	149.38
Office Fee	795.00
Security Fee	1,250.00
Sponsorships	37,488.00
Stall Income	11,250.00
Total Event Income	62,661.38
Misc Income	16,514.83
NAPHA Registration Income	
Interest Income	8.91
Membership Dues by NAPHA	11,001.86
Merchandise Sales by NAPHA	233.00
Miscellaneous Income	90.04
Total NAPHA Registration Income	11,333.81
Total Income	106,766.04
Cost of Goods Sold	
Blood Testing	2,625.01
DNA Typing Expense	2,609.00
Total COGS	5,234.01
Gross Profit	101,532.03
Expense	
Event Expenses	
Advertisement & Promotion	1,250.00
Cash	50.00
Contracted Services	2,150.00
Facility Charges	6,070.00
Hotels	3,929.28
Insurance	120.60
Office Supplies	100.00
Per Diem, Meals & Entertainment	2,593.55
Postage & Delivery	809.13
Printing Costs	1,536.98
Ribbons, Trophies & Awards	13,635.15
Travel Expenses	4,461.34
Total Event Expenses	36,706.03
Insurance Expense	
Corporate Insurance	2,159.00
General Liability Insurance	216.00
Workerman's Compensation Insura	1,220.12
Total Insurance Expense	3,595.12

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Operating Expenses	
Advertising and Promotion	616.14
Communication Expense	1,112.77
Credit Card Fees	2,220.95
Dues and Subscriptions	2,554.81
Meals and Entertainment	70.00
Miscellaneous Expenses	200.00
Postage & Delivery	45.01
Travel Expense	140.00
Total Operating Expenses	6,959.68
Payroll Expenses	
Federal Withholding	-614.89
FICA/Med Expenses	-1,316.56
Gross Payroll	20,220.00
Payroll Expense	3,520.53
Processing Charge	327.48
Texas Workforce Commission Tax	417.97
Total Payroll Expenses	22,554.53
Professional Fees	
Website Consultants	1,120.08
Total Professional Fees	1,120.08
Wells Fargo Business Credit Car	2,271.40
Total Expense	73,206.84
Net Ordinary Income	28,325.19
Net Income	28,325.19