

NAPHA
Profit & Loss by Class
 January through December 2023

	Auctions	Joy of Riding	National Sh...	Unclassified	TOTAL
Ordinary Income/Expense					
Income					
CLRC Registration Income					
DNA Charges by CLRC	0.00	0.00	0.00	14,266.09	14,266.09
Stallion Report Fees by CLRC	0.00	0.00	0.00	55.00	55.00
CLRC Registration Income - Other	0.00	0.00	0.00	1,934.93	1,934.93
Total CLRC Registration Income	0.00	0.00	0.00	16,256.02	16,256.02
Event Income					
Drug Testing Fee	0.00	0.00	795.00	0.00	795.00
Entry Fees	0.00	0.00	10,934.00	0.00	10,934.00
Misc. Show Income	149.38	0.00	0.00	0.00	149.38
Office Fee	0.00	0.00	795.00	0.00	795.00
Security Fee	0.00	0.00	1,250.00	0.00	1,250.00
Sponsorships	0.00	0.00	33,128.00	4,360.00	37,488.00
Stall Income	0.00	0.00	11,250.00	0.00	11,250.00
Total Event Income	149.38	0.00	58,152.00	4,360.00	62,661.38
Misc Income	9,002.68	0.00	0.00	7,512.15	16,514.83
NAPHA Registration Income					
Interest Income	0.00	0.00	0.00	8.91	8.91
Membership Dues by NAPHA	0.00	0.00	0.00	11,001.86	11,001.86
Merchandise Sales by NAPHA	0.00	0.00	233.00	0.00	233.00
Miscellaneous Income	0.00	0.00	0.00	90.04	90.04
Total NAPHA Registration Income	0.00	0.00	233.00	11,100.81	11,333.81
Total Income	9,152.06	0.00	58,385.00	39,228.98	106,766.04
Cost of Goods Sold					
Blood Testing	0.00	0.00	0.00	2,625.01	2,625.01
DNA Typing Expense	0.00	0.00	0.00	2,609.00	2,609.00
Total COGS	0.00	0.00	0.00	5,234.01	5,234.01
Gross Profit	9,152.06	0.00	58,385.00	33,994.97	101,532.03
Expense					
Event Expenses					
Advertisement & Promotion	0.00	0.00	0.00	1,250.00	1,250.00
Cash	0.00	0.00	50.00	0.00	50.00
Contracted Services	0.00	0.00	2,150.00	0.00	2,150.00
Facility Charges	0.00	0.00	6,070.00	0.00	6,070.00
Hotels	0.00	0.00	3,929.28	0.00	3,929.28
Insurance	0.00	0.00	120.60	0.00	120.60
Office Supplies	0.00	0.00	100.00	0.00	100.00
Per Diem, Meals & Entertainment	0.00	0.00	2,593.55	0.00	2,593.55
Postage & Delivery	637.05	0.00	172.08	0.00	809.13
Printing Costs	0.00	0.00	1,536.98	0.00	1,536.98
Ribbons, Trophies & Awards	0.00	57.17	13,577.98	0.00	13,635.15
Travel Expenses	0.00	0.00	4,461.34	0.00	4,461.34
Total Event Expenses	637.05	57.17	34,761.81	1,250.00	36,706.03
Insurance Expense					
Corporate Insurance	0.00	0.00	0.00	2,159.00	2,159.00
General Liability Insurance	0.00	0.00	0.00	216.00	216.00
Workerman's Compensation Insura	0.00	0.00	0.00	1,220.12	1,220.12
Total Insurance Expense	0.00	0.00	0.00	3,595.12	3,595.12

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Operating Expenses					
Advertising and Promotion	0.00	0.00	0.00	616.14	616.14
Communication Expense	0.00	0.00	0.00	1,112.77	1,112.77
Credit Card Fees	0.00	0.00	0.00	2,220.95	2,220.95
Dues and Subscriptions	1,178.00	0.00	0.00	1,376.81	2,554.81
Meals and Entertainment	70.00	0.00	0.00	0.00	70.00
Miscellaneous Expenses	200.00	0.00	0.00	0.00	200.00
Postage & Delivery	0.00	0.00	0.00	45.01	45.01
Travel Expense	140.00	0.00	0.00	0.00	140.00
Total Operating Expenses	1,588.00	0.00	0.00	5,371.68	6,959.68
Payroll Expenses					
Federal Withholding	0.00	0.00	0.00	-614.89	-614.89
FICA/Med Expenses	0.00	0.00	0.00	-1,316.56	-1,316.56
Gross Payroll	0.00	0.00	1,500.00	18,720.00	20,220.00
Payroll Expense	0.00	0.00	0.00	3,520.53	3,520.53
Processing Charge	0.00	0.00	0.00	327.48	327.48
Texas Workforce Commission Tax	0.00	0.00	0.00	417.97	417.97
Total Payroll Expenses	0.00	0.00	1,500.00	21,054.53	22,554.53
Professional Fees					
Website Consultants	0.00	0.00	0.00	1,120.08	1,120.08
Total Professional Fees	0.00	0.00	0.00	1,120.08	1,120.08
Wells Fargo Business Credit Car	0.00	0.00	2,271.40	0.00	2,271.40
Total Expense	2,225.05	57.17	38,533.21	32,391.41	73,206.84
Net Ordinary Income	6,927.01	-57.17	19,851.79	1,603.56	28,325.19
Net Income	6,927.01	-57.17	19,851.79	1,603.56	28,325.19