

**NAPHA**  
**Profit & Loss**  
 January through December 2024

	Jan - Dec 24
<b>Ordinary Income/Expense</b>	
<b>Income</b>	
CLRC Registration Income	
DNA Charges by CLRC	10,242.67
<b>Total CLRC Registration Income</b>	10,242.67
<b>Event Income</b>	
Drug Testing Fee	1,680.00
Entry Fees	24,430.00
Misc. Show Income	250.00
Office Fee	1,695.00
Security Fee	2,800.00
Sponsorships	31,996.00
Stall Income	23,100.00
<b>Total Event Income</b>	85,951.00
<b>Misc Income</b>	5,955.93
NAPHA Registration Income	
Interest Income	2.06
Membership Dues by NAPHA	9,044.58
<b>Total NAPHA Registration Income</b>	9,046.64
<b>Total Income</b>	111,196.24
<b>Cost of Goods Sold</b>	
DNA Typing Expense	2,313.00
<b>Total COGS</b>	2,313.00
<b>Gross Profit</b>	108,883.24
<b>Expense</b>	
<b>Event Expenses</b>	
Advertisement & Promotion	88.00
Contracted Services	4,472.95
Facility Charges	30,014.03
Hotels	3,714.31
Office Supplies	280.62
Per Diem, Meals & Entertainment	2,648.66
Postage & Delivery	203.96
Printing Costs	1,569.50
Ribbons, Trophies & Awards	11,456.58
Travel Expenses	7,632.67
<b>Total Event Expenses</b>	62,081.28

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Cash Basis

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	<u>Jan - Dec 24</u>
<b>Insurance Expense</b>	
Corporate Insurance	1,517.00
General Liability Insurance	1,371.60
Workerman's Compensation Insura	336.24
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<b>Total Insurance Expense</b>	3,224.84
<b>Operating Expenses</b>	
Advertising and Promotion	2,535.61
Bank Service Charges	35.92
Communication Expense	730.77
Computer and Internet Expenses	715.99
Credit Card Fees	2,466.43
Dues and Subscriptions	1,872.34
Meals and Entertainment	1,241.25
Miscellaneous Expenses	298.91
Postage & Delivery	200.23
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<b>Total Operating Expenses</b>	10,097.45
<b>Payroll Expenses</b>	
Federal Withholding	-1,693.22
FICA/Med Expenses	-1,359.78
Gross Payroll	19,577.21
Payroll Expense	5,505.30
Processing Charge	461.73
Texas Workforce Commission Tax	4.00
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<b>Total Payroll Expenses</b>	22,495.24
<b>Payroll Expenses OH Income Tax</b>	-652.39
<b>Professional Fees</b>	
Website Consultants	2,618.57
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<b>Total Professional Fees</b>	2,618.57
<b>Wells Fargo Business Credit Car</b>	177.00
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<b>Total Expense</b>	100,041.99
<b>Net Ordinary Income</b>	8,841.25
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<b>Net Income</b>	<u><u>8,841.25</u></u>